MARKET ANALYSIS OF SECURITIES OF REITS AND REAL ESTATE COMPANIES

# Realty Stock Review

October 8, 1982 Priced Oct. 5

# MARKET STRATEGY: FEDERAL RESERVE ACTIONS SHORTEN THAT EXPECTED "MODEST PULLBACK"

After falling a bit to near 900 on the Dow-Jones Industrials, stocks soared again the past few sessions as the Federal Reserve Board appears to be easing money supply to accommodate a flagging economy. The Fed obviously is willing to risk rekindling inflation (or has it already declared the war on inflation over?) to get the economy moving.

That sets the tone for your market strategy in days and weeks ahead as this bull market unfolds: You'll have to be prepared to deal with more market volatility keyed to Federal Reserve actions. There is no way we can second guess short moves within overall trends.

Mortgage-oriented stocks have replaced the manufactured housing companies as market leaders as investors try to lock in high yields. The property & mortgage combination REITs jumped 3.8% the past two weeks, vs. a 3.0% decline for the Dow (issues were priced <u>before</u> the astonishing price surge of Oct. 6). Mortgage REITs weren't far behind at a 3.4% gain, while mortgage/investment VOL. XIII, No. 19

group was up 2.7% (see table, p. 5).

Meantime manufactured housing stocks fell 2.6%, biggest among our 10 groups, on profit taking. This group is up 37.3% since Jan. 1, biggest group gainer.

Other strong groups on a longer term basis are mortgage/investment, up 22.9% since Jan. 1; Major homebuilders, up 13.1%; and Mortgage REITs, up 12.7% (p.5).

NEW HIGHS & LOWS: New highs dominate, 27to-3, with equity and combination REITs coming into prominence. Issues:

Equity & comb. REITs (6): BankAmer. Rl.; First Union RE; Gould Inv.; Realty Income; Washington REIT; Wells Fargo M&E. <u>Mortgage REITs</u> (7): DelVal Fin.; Equit. Lf.; Lomas & Net.Mtg.; MassMut.

- Mtg.; MONY Mtg.; NW Mut.Lf.; PNB Mtg. Mtg. fin./invest. (5): Bayswater;
- FNMA; L&N Fin.; Security Cap.; Tri-South. Major builders(4): Oriole Homes;

Pulte Home; Ryan Homes; Ryland Group. <u>Invest. bldrs.(2)</u>: Pres. Rl.; Rouse. <u>Diver. Rlty.(1)</u>: Integrated Res. <u>Former REITs</u> (1): Hamilton Inv. <u>Mfg. housing</u> (1): Redman Ind. NEW LOWS(3): Atlan. Metro.; Ala Moana;

Starrett Hsg.

MARKET STRATEGY AND STATISTICAL ISSUE
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# STOCK IN THE SPOTLIGHT: OFFER FOR NW MUTUAL MTG. CHALLENGED BY WESTPORT

Northwestern Mutual Life Insurance Co.'s offer to pay \$13.75 per share for 68% of the mortgage REIT it advises has sparked some puzzling reactions:

--First shares rose to a high of 14 before settling back to current quotes of 13-7/8; the rise above the tender price is explained by fact that NML will go ex a 30¢ dividend on Tuesday, Oct. 12 and so today's buyers will have an effective cost of \$13.575/share. That's a mighty thin margin and doesn't constitute any strong bet by arbitrageurs that a sweeter offer is in the wings.

--Second, <u>Westport Co.</u> sued in Federal court to enjoin the offer, saying the price was too low and that Northwestern has access to information that makes it difficult for an independent bidder to compete fairly. NML says it will defend the suit vigorously.

The Westport suit leaves the lingering impression that WSPTS may have been readying a bid for NML. Westport just agreed to pay \$32 mil. for Dade S&L, a Miami savings & loan with \$2.2 bil. assets. Dade will convert from a mutual to a wholly owned stock association; regulators must approve. The acquisition would make Westport, a former REIT controlled by real estate developer David Paul, another entry into the financial services business.

How all this ties into Westport's challenge to the NML tender isn't clear. Maybe it never will be. Westport apparently owns only 100 NML shares, and it's doubtful it would go to the expense of a Federal lawsuit just to get a higher price for 100 shares. <u>We'd not chase</u> NML shares on such a thin reed however.

# RANKING REVIEWS: REALTY INCOME RAISED, FRASER MTG. LOWERED: THREE OTHERS HOLD

We've reviewed Rankings of five stocks the past two weeks and are increasing one, reducing one, and holding three unchanged. Rankings normally are reviewed yearly and are based on five-year trends. See p. 5.

Realty Income Trust rises to C Rank by returning to profitability after cutting variable rate debt to \$10.75 mil.. lowest level in a decade. At April 1982 year-end RIT signed a new secured bank loan pact at 11/2% over prime, replacing borrowings whose higher rates had caused losses in three of four previous years. With lower interest, RIT earned 3¢/sh. in fiscal 1982 and added another 10¢/sh. in the July quarter, vs. 6¢/sh. loss a year-ago. This explains why RIT stock is a recent arrival to the New High list (p. 1). RIT reduced assets 15% to \$38.1 mil. in 1982, with year-end holdings being 74% earning mortgages; 5% nonearning mortgages; 19% investment property, mainly leasebacks and leaseholds; and 11/2% foreclosed property. Mortgages of \$30.2 mil. are 75% first mortgages. the rest seconds and other. By property type, holdings are 22% office, 20% each apartment/condo and mobile home park. 19% shopping center. RIT sold land under a Hawaii condo and New York City office during 1982 for 16¢/sh. gain. RIT shares are about 24% owned by Chevy Chase Property Co. units. With operations improving, shares are aggressive vehicles for long term capital gains.

Fraser Mortgage Investments falls into E Rank mainly because of our continuing concern over its leverage and liquidity. We previously reduced Rank to D when Fraser omitted its dividend early this year. Fraser is a mortgage trust that finds itself squeezed by slowdown in repayments and fact that interest on most debt floats with the prime rate while some loans are fixed rate. Fraser made major strides in reducing this imbalance in its May 1982 year, repaying \$10.6 mil. debt by liquidating \$9.6 mil. of mortgages. This still leaves Fraser with \$34.1 mil. debt which is 2.4 times equity, down from 2.7 in '81. The \$43.5 mil. mortgage portfolio is 36% fixed rate intermediate and long-term loans, 34% shortterm land development loans, 2812% shortterm loans on completed properties. About 58% of mortgages are seconds on properties encumbered by prior liens, up from 32% the year before. About 23% of loans are on properties in which one or more trustees or the advisor have

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equity interests, sometimes taken to protect Trust assets. Fraser reported its first-ever loss of \$1.91/sh. in the year, of which \$1.05 was due to sale of a block of long-term, fixed rate loans to improve liquidity; another 59¢ traced to higher interest rates. During 1982 a 3,200-acre undeveloped tract in Martin County, Fla., on which Fraser had held a mortgage, was sold with Fraser getting \$7 mil. cash and a \$3.8 mil. second mortgage. Concurrently Fraser funded a \$4 mil. second on an adjacent 1,400-acre tract. The agreement provides for Fraser to receive \$3 mil. additional interest, of which \$1 mil. was received but is being deferred. Additionally, Fraser deferred 70¢/sh. interest on three other loans, of which it expects to collect about 35¢/sh. this year. Officers and the advisor own about 301% of shares now. Shares are for speculative recovery over the longer term.

Pacific Realty Trust holds B Rank even though expenses of fending off an unwanted tender from American Pacific Corp. cost it \$1.02/sh. in the May 1982 year. PTR earned \$2.09/sh. after these costs; net operating income was \$1.86/ sh., up 9%; gains on property sales & recoveries on former nonearning assets added \$1.25/sh. Operating income rose 11% to 49¢/sh. in Aug.; gains added 41¢. PTR specializes in developing and owning suburban business parks, office parks and free-standing industrial buildings. At May 1982 it owned 2.85 mil. sq. ft. net rentable space, divided 72% business parks, 16% industrial, 8% office and commercial, and 5% properties under development. Completed properties account for 69% of investments; 18% are equities under construction; 12% earning mortgage loans, 1% nonearning loans. PTR has progressively shortened lease terms on its properties, and leases for 24% of space expired in '82; 87% of that was rented at 25% rental increases. Leases on 18% expire in 1983 and PTR projects 17% rent increases, due to some softening markets. Properties include Oregon Bus. Park near Portland, 807,000 sf; five industrial parks in Portland with 1.1 mil. sf; and parks in Eugene, Ore., and Kent, Wash. PTR carries \$33.1 mil. of debt, or 1.7 times shareholders' equity; the ratio

is unchanged. Debt is 57% mortgages on properties, 5% convertibles (at 264) and 38% short-term floating rate; most short-term interest is capitalized into property costs. PTR has just lost a round in its battle against Amer. Pacific as an Oregon appeals court ruled PTR Trustees did not have authority to enact a bylaw limiting to 9.8% holdings by any one person. APC said it may renew its offer, for 51% of shares at \$37 but enjoined, at a lower price because of PTR proxy fight costs. PTR management estimates market value of properties at \$40.80/sh. diluted, up 10%. Shares are for long-term gains with income.

American Century Trust stays at B Rank although a rising debt load to expand into new business lines concerns us. ACT control was taken over during its June 1982 year by Macro Investments joint venture of San Antonio, a real estate development group. One of Macro's partners, John H. Roberts Jr., has taken his share of ACT stock and is devoting full time to ACT. ACT plans to switch to corporate status soon, become selfadministered, and relocate to San Antonio. ACT has agreed to buy Commerce Savings Assn., with offices in Houston and Dallas, for \$15 mil. cash, or approx. 2<sup>1</sup>/<sub>2</sub> times its equity. Commerce has about \$100 mil. assets and owns Percy Wilson Mtg. & Finance Corp. of Chiago, mortgage banker with \$73 mil. assets. If okayed by regulators, the acquisition would convert ACT from a passive investor to an active financial services company. ACT and Commerce have bought 15% of First American Financial Corp., publicly owned nationwide title firm that lost \$1.95/ sh. in 1981. ACT has also engaged in several transactions with Macro and its partners, including buying 40 acres in San Antonio for office and commercial construction. Year-end assets of \$76.7 mil. are 39% operating properties, 40% mortgages and other investments, 22% investments in joint ventures and deposit on Commerce. ACT earned \$1.04/sh. in 1982, down 9%; gains on property sales were 81¢ of the total. Shares are a play on evolving financial services.

Arlen Realty & Development Corp. keeps E Rank even as it moves ahead in

restructuring its massive debt load. ARE owns a 58% net interest in Broadstone Group Inc., which owns control interests in 84 properties plus minority interests or mortgages on another 52 properties. Properties include 3.3 mil. sq. ft. shopping centers, 2,936 apartment units, plus 113 acres for the Aventura project in North Miami and 14.6 ac. for Griffin Square in Dallas. Properties have \$128 mil. book value before  $$36\frac{1}{2}$  mil. depreciation and valuation reserves. ARE lost 38¢/sh. in its Feb. 1982 year but more than offset this by 75¢/sh. gains on debt restructuring, for 38¢/sh. EPS. Shareholders' equity remains negative by \$172.8 mil. or \$8.76/ sh. Low-priced shares are speculations on further debt-restructure progress.

# STOCK NOTES: ON-AGAIN OFFER SET FOR EQUITABLE LIFE; BANKAMERICA CONTEST OFF

Equitable Life Assurance Society says it will go ahead and tender for shares of the REIT it advises, Equitable Life <u>Mtg. & Realty</u> at a revised price of \$15.15/share. The life company cut 10¢ from the previously offered \$15.25 after EQ trustees declared a 21¢/sh. dividend, saying the payout was too high. EQ trustees have agreed to the new offer. Shareholders who don't tender would receive the same \$15.15 in a proposed follow-on merger.

BankAmerica Realty Inv. won't face a proxy contest for its Trustee slate at the annual meeting later this month. Draper & Kramer Inc., Chicago mortgage banker, has withdrawn its previous notice to mount a proxy contest.

Closing of deficit-ridden Woolco discount stores is being construed positively by investors in most REITs with Woolco leases in their shopping centers. Investors figure space can be re-rented at higher rates, and that any new tenant will be a better retailing pull. For instance, <u>Florida Gulf Realty</u> shares moved up a bit on the news; FGLFS gets 12% of rents from four Woolco units.

General Growth Props. has agreed to sell 2,306 owned and 1,843 leased apartments to three private investors for \$55 mil. Sales cover all commercial and apartment properties in the Detroit area; and all Des Moines, Ia. apartments. GGP is to receive \$5.5 mil. cash at closing, and \$34.3 mil. over 8-10 years; buyers will assume \$15.2 mil. mortgages. Sale will generate \$24 mil. longterm capital gain (about \$3.15/sh.) to be reported as proceeds are received.

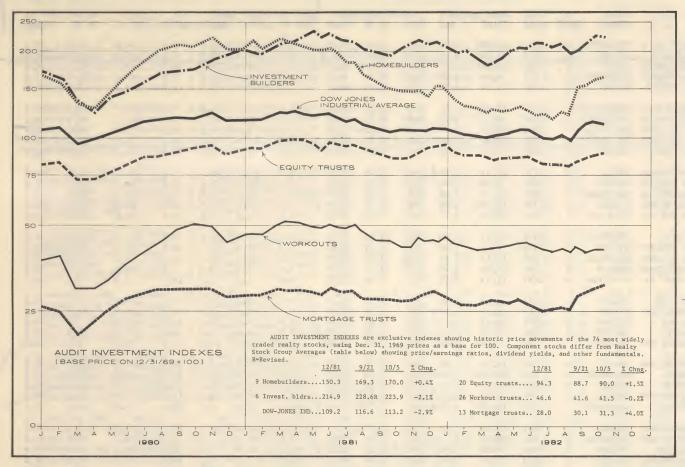
Southmark Corp has agreed to acquire National American Corp. of Gautier, Miss., developer and seller of resort communities in the Southeast. SM will pay an undisclosed amount of cash, notes and Ser. A preferred. National earned \$2.5 mil. in its March 1982 year.

CURRENT ASSE			
			% PRICE
			TO CUR.
QUALIFIED REITS			VALUE
		\$24.86	-48.2%
		\$41.00	-32.3%
	5/82	\$14.50	-41.4%
		\$19.30	-48.2%
		\$17.00	-66.2%
		\$17.82	-32.7%
	-	\$27.05	-35.7%
		\$10.54	-15.7%
		\$32.26	-33.4%
	7/81	\$24.28	-32.0%
PACIFIC RLT TR# 5	5/82	\$40.80	-26.5%
PROPERTY CAPITL	7/81	\$29.00	-12.5%
RAMPAC 6	5/82	\$38.40	-50.2%
SAN FRAN RE IN# 1	L2/81	\$45.78	-30.6%
SANTA ANITA	12/81	\$21.68	-29.1%
		\$10.81	-60.7%
USP RL EST INV#	12/81	\$14.27	-52.7%
WELLS FARGO M&E 6		\$32.53a	-21.2%
OPERATING COMPA	NIES	-	40 Te
BAY FINCL CORP	5/82	\$21.77	-53.5%
	-	\$24.04	-82.3%
		\$62.83	-75.9%
		\$16.96	-57.3%
		\$21.60	-22.5%
	12/81		-26.0%
		\$17.28	-60.9%
		\$34.43	-56.1%
		\$19.47a	
Current market val			
(i.e., properties			
when reported publ			
dependent appraise			
cept for JMB, New			
Share values are f			
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REALTY STOCK FUNDAMENTAL AVERAGES

This table summarizes averages of fundamental data for 10 groups developed by REALTY STOCK REVIEW to aid investors. Descriptions of each group and its key number are at left below; the key number showing the group into which each stock falls is shown following the stock symbol on Pages 6-8. For quick reference, stocks are listed alphabetically in two major categories: Qualified real estate investment trusts (REITs).......Page 6 Operating companies and business trusts (former REITs)..Page 7-8

5

	GROUP	DIV	NON- DIV	TOTAL	SHARE (000)	BOOK VALUE	ANN DIV	EARN ANN	LAST PRICE	-% CHNG SEP 21	FROM JAN 1		ANN YIELD	% PR TO BK	RETURN ON BK	MARKET VALUE
	PROPERTY REITS PROP & MTG COMB REITS	35 9	1 2	36 11	2711 2586	15.10 15.25	1.58	2.00	16.49 14.68	1.8 3.8	-2.0 0.4	8.2 7.0	9.6 9.8	9.2 -3.7	13.3 13.8	1591.2
-	MORTGAGE REITS MAJOR HOMEBUILDERS	13 8	2 1	15 9	3646 6933	15.82 19.57	1.52 0.34	1.39	12.81 19.58	3.4 0.5	12.7 13.1	9.2 -90.9	11.9 1.7	-19.1 0.1	8.8 -1.1	745.2
	OTHER HOME BLDRS/DEV INCOME PROP/OWN/OPER	5 12	22 17	27 29	3942 5387	9.03 6.67	0.06	0.19 0.80	7.02 8.06	1.1 2.3	-7.3 2.6	37.7 10.1	0.9 2.6	-22.2 20.8	2.1 12.0	528.7 1120.8
	MTG, INVEST & HOLD COS B DIVERSIFIED REALTY	6 4	10 7	16 11	9017 6035	11.80 8.77	0.18 0.13	0.86	9.70 8.40	2.7 -1.0	22.9 -17.6	11.3 9.7	1.9 1.5	-17.8	7.3 9.8	1471.1 604.5
10	FORMER REIT WORKOUTS MANUFACTURED HOUSING	0 4	17 2	17 6	5881 12196	3.19 6.78	0.00	0.28	2.19 14.09	1.3 -2.6	1.7 37.3	7.8 28.2	0.0 1.8	-31.3 107.9	8.8	126.3 793.0
	LIQUIDATING COS			2	9728	9.04	7.70	10.29	6.63	-1.9	-29.7	0.6	116.2	-26.7	113.8	71.1
	OVERALL AVERAGE			179	5025	10.97	0.63	0.97	10.82	1.7	2.9	11.1	5.8	-1.3	8.9	8780.5
	DOW JONES INDUSTRIALS							79.90	907.19	-3.0	3.7	11.4	6.0			

NOTE: LIQUIDATING COMPANIES INCLUDED ONLY IN COMPANY AND MARKET VALUE AGGREGATES; NOT INCLUDED IN OVERALL AVERAGES.

### REALTY STOCK RANKINGS

REALTY STOCK REVIEW has developed its exclusive <u>Rankings</u> of real estate stocks to aid investors. Rankings from "A" to "E" are assigned based upon our analysis of five-year earnings and dividend history, financial strength and liquidity, and management record. Being historical, Rankings are <u>not</u> based upon current price and thus are <u>not</u> intended as recommendations.

An asterisk (\*) denotes stocks which cannot be ranked because of either insufficient operating history in present form, a financial or advisory relationship with Audit, or other reasons. Liquidating entities, denoted "L", are also not ranked.

### NOTES TO LISTINGS ON PAGES 6-8

Facts are displayed on a <u>per share basis</u> to facilitate comparison of stocks within industry groups. Only historical data, or annualizations of latest quarterly data, are used and thus earnings should not be read as estimates.

Annualized Dividend and Yield: The posted annual dividend

rate is used for all entities except for many qualified REITs. These REITs pay their approximate earnings or net cash flow for each quarter instead of an annual rate, since REITs must pay 95% of earnings to shareholders in order to qualify for exemption from Federal income taxes. Since these REIT dividends may vary from quarter to quarter, the "Annualized Dividend" used is the latest quarterly payout multiplied by four, adjusting for any capital gains or special payouts; the rate is not guaranteed.

Earnings and Price/Earnings Ratio: Except for cash flow entities (see below), earnings shown are the latest 12 months' earnings per share. Book value per share is net worth per share after deducting intangibles; it does not reflect appreciation in asset values but is after deduction of loss reserves.

<u>Cash flow entities</u> are denoted with the <u>symbol "#"</u> after their name and are entities for whom net cash flow provides the most meaningful measure of results. For these entities, net cash flow (calculated as net income plus depreciation less mortgage amortization) is substituted for earnings. Accumulated depreciation is added to historic cost book value for consistency.

**Qualified Real Estate Investment Trusts** 

Ŧ				-(C	Quain	leu nea	ESI	ate invo	estment	Trusts							-
	, 														October	8, 1982	V
		EXCH/		SHARE	BOOK	ANN	-EAR	NINGS	LAST	% CHANGE	FROM-	P/E	ANN	% PR	RETURN	MKT VA	
H	RANK	SYMBOL	GROUP	(000)	VALUE	DIV	MON	12 MO	PRICE	SEP 21		RATIO	YIELD	TO BK	ON BK	(MIL\$)	
E	AM EQUITY INV #	OC-AEQTS	1	2497	12.28\$	1 07	TIDI	1 7/	10 00	0.0							
Ā		NY-BRE	2	3676	19.03\$	1.07 <b>↑</b> 2.40	JUN JUL	1.74	12.88	0.0	14.5 9.3	7.4	8.3	4.9	14.2	32.2	
E			1	1859	9.29\$	0.92	JUN	0.96	8.50	1.4	-4.3	8.9	8.6	45.8	13.3	102.0	
E			3	775	6.80	0.00	JUN	0.85	4.38	6.1	-14.6	5.2	0.0	-35.6	10.3	15.8	
k	CENVILL INVSTR	NY-CVI	1	3505	25.54	4.00	JUN	2.23	34.25	5.8	5.8	15.4	11.7	34.1	8.7	120.0	
Е	CLEVETRUST RLTY	OC-CTRIS	2	2027	12 0/0	0.70											
č		OC-CRTYZ	1	2824 1468	13.84\$ 6.77\$	0.72	JUN		10.00	-1.3	9.5	6.6	7.2	-27.7	10.9	28.2	
*			3	6008	22.16	0.12 3.36←	MAY		5.75 -23.75	4.5	-30.3	14.0	2.1	-15.1	6.1	8.4	
E	CONSOL CAP RLY#		1	1989	31.40	3.18←			30.50	5.6	5.6 -16.4	7.1	14.1	7.2	15.1	142.7	)
B	DEL-VAL FINCL	AS-DVL	3	3105	9.40	1.62	JUN		11.75	1.0	11.9	7.0	13.8	-2.9	20.0	60.7	
c	FOUTE TE MEGERI	1117 1141		54.04										-500	10.0	50.5	
A	• • • • • • • • • • • • • • • • • • • •	NY-EQ AS-FRT	3 1	5634 3990	21.33	0.84	JUL	0.09	15.00	4.3	66.7	166.7	5.6	-29.7	0.4	84.5	
A		OC-FCRES	3	2106	8.09\$ 10.55	1.08	J UN AUG	1.11	12.00	2.1	20.0	10.8	9.0	48.3	13.7	47.9	
А		NY-FUR	1	10334	12.26\$	1.40	JUN	2.33	9.25 X 17.38 X		12.1	6.0	15.1	-12.3	14.5	19.5	
A	FLORIDA GLF RL#	OC-FGLFS	1	1993	10.85	0.74	APR	1.24	8.75	2.9	14.9 -2.8	7.5 7.1	6.9 8.5	41.8	19.0 11.4	179.6	
1.7									-		2.0	· • ±	0.5	-17.4	11.4	17.4	
↓ E C		OC-FRASS	3	1038	13.57	0.00	MAY	-1.91	5.75	9.5	-8.0	0.0	0.0	-57.6	-14.1	6.0	
A		NY-GGP OC-GRELS	1	7539 557	9.63 17.47	0.40	JUN	1.21	15.00	3.4	-17.8	12.4	2.7	55.8	12.6	113.1	
В		AS-GTR	1	1246	21.65	4.49 1.40	JUN JUN	5.98 2.17	18.50 18.00	0.0	17.5	3.1	24.3	5.9	34.2	10.3	
А		OC-HCFDS	1	1639	11.73	1.72	JUN	2.18	12.00	7.5	7.5 4.3	8.3 5.5	7.8 14.3	-16.9	10.0	22.4	
									11:00	0.0	4.5	2.5	14.3	2.3	18.6	19.7	
B	HMG PROP INV P-HOTEL INVESTOR#	AS-IIMG	1	1221	21.76	0.60	JUN		15.13	0.9	-6.2	94.6	4.0	-30.5	0.7	18.5	
A		NY-HOT NY-HRE	1	2618 4004	22.27	3.00		3.30	26.00	-0.5	-5.5	7.9	11.5	16.7	14.8	68.1	
A		AS-ICM	1	2967	25.51 17.15	2.00 2.20	JUL AUG		16.38	0.0	4.8	8.5	12.2	-35.8	7.6	65.6	
В		OC-IIPI	1	7000	8.99\$	0.80	JUN	2.58 0.81	21.50 X 8.88	0.2	-9.0 1.5	8.3	10.2	25.4	15.0	63.8	
								OFOT	0.00	0.0	T. J	11.0	9.0	-1.2	9.0	62.2	
A		AS-IRT	2	2363	14.71	1.60	JUN	1.79	13.88	2.8	-4.3	7.8	11.5	-5.6	12.2	32.8	
B *		OC-JMBRS	2	711	25.06\$	2.80			21.50	4.9	4.9	2.7	13.0	-14.2	31.6	15.3	
A	addit 1100001110	NY-LHC	3 3	2200 3700	23.87	3.56	JUN		24.00	1.1	-4.0	6.8	14.8	0.5	14.8	52.8	
В	M&T MORTGAGE	OC-MTMIS	3	1707	28.09 10.82	2.98 <b>↑</b> 1.76 <b>↓</b>	SEP		25.88 11.63 X	2.5	27.8	8.7	11.5	-7.9	10.6	95.8	
			5	1101	10.04	1.704	AUG	1.74	TT.03 Y	-10.1	12.0	6.7	15.1	7.5	16.1	19.9	
A	MASSMUTUAL MTG	NY-MML	3	4831	19.54	1.76	JUL	1.04	14.63	0.9	12.5	14.1	12.0	-25.1	5.3	70.7	
B		OC-HSMTS	1	560	20.31	2.75←	MAY		24.00	0.0	23.1	5.8	11.5	18.2	20.5	13.4	
BA	MONY MTG INV	NY-MYM	3	9336	9.59	0.80	AUG	0.85	6.63 X	-0.7	12.8	7.8	12.1	-30.9	8.9	61.9	
A	MORTGAGE GROWH∦ NEW PLAN RL TR∦	AS-MTG AS-NPR	2 1	2940 4263	12.79 8.64\$	1.28	MAY	1.34	12.25 X	10.5	3.1	9.1	10.4	-4.2	10.5	36.0	
		no min	1	4205	0.049	1.48	APR	1.19	16.50	-1.5	24.5	13.9	9.0	91.0	13.8	70.3	
С	NW MUT LIFE MTG	NY-NML	3	4758	19.70	1.20-	JUN	1.67	13.75	29.4	32.5	8.2	8.7	-30.2	8.5	65.4	
A	OLD DOMINION #	OC-ODRES	1	865	10.73	0.88-			10.75	3.6	11.6	4.7	8.2	0.2	21.3	9.3	
->B	PACIFIC RLT TR#	AS-PTR	1	923	27.16\$		AUG	3.17	30.00	2.6	1.7	9.5	5.3	10.5	11.7	27.7	
A B	PENN REIT # PITTS & W VA RR	AS-PEI	1	1561	27.12		MAY	3.77	24.00	0.5	-1.6	6.4	9.6	-11.5	13.9	37.5	
2	TITID & W VA AK	AD-IW	1	1510	23.79	0.58	JUN	0.78	6.25	13.6	8.7	8.0	9.3	-73.7	3.3	9.4	
В	PNB MTG & RLTY	NY-PNI	3	4825	16.90	1.28	JUN	1.37	11.50	5.7	31.4	8.4	11.1	-32.0	0 1	55 F	
A	PROPERTY CAPITL		1	3158	19.73\$	2.40	JUL	2.94	25.38	-2.4	-6.0	8.6	9.5	28.6	8.1 14.9	55.5 80.2	
B	PROPTY TR AMER#		2	2497	11.22		JUN	2.47	8.75	6.1	-20.5	3.5	12.6	-22.0	22.0	21.8	
B ↑C	RAMPAC REALTY INCOME	NY-RPC AS-RIT	2 2	3116	17.77\$		AUG		19.13 X	-0.3	-27.5	12.3	9.4	7.7	8.7	59.6	
10	MANUT INCOME	AS-RII	2	1575	8.45	0.00	JUL	0.18	5.13	8.0	24.2	28.5	0.0	-39.3	2.1	8.1	
D	REALTY REFUND	NY-RRF	3	1377	17.29	1.01	JUL	1.01	8.50	3.0	21.4	8.4	11.9	-50.8	5.0	11 7	
A		AS-REI	1	1633	23.73	2.40←		3.16	29.13	3.0 -5.3	21.4 -16.8	8.4 9.2	8.2	22.8	5.8 13.3	11.7 47.6	
A D	REIT OF CALIF	OC-RTCAL	1	863	11.44		JUN	2.06		0.0	0.0	7.8	12.3	39.9	18.0	13.8	
A	RIVIERE REALTY# RL EST INV PRP#	PH-RRT.X OC-REIPS	1 1	908	13.95		JUN	0.98	8.50	6.3	3.0	8.7	0.0	-39.1	7.0	7.7	
••	NU DOI INVINI	OC-ALIFS	T	959	8.83	1.64	JUN	1.57	11.00 X	8.7	12.8	7.0	14.9	24.6	17.8	10.5	
Α	SAN FRAN RE IN#	AS-SFI	1	2665	25.43\$	2.20	JUN	2.52	31 75	3.3	-18.6	12.6	6.0	24.0	0.0	24.6	
	P-SANTA ANITA	NY-SAR	1	6139	4.25\$		JUN		15.38 X	3.6	-2.3	9.6	6.9 10.9	24.9 261.9	9.9 37.6	84.6 94.4	
*	STORAGE EQUITS	AS-SEQ	1	2014	12.44	1.52	JUN	1.27	14.63	-2.5	24.5	11.5	10.4	17.6	10.2	29.5	
A D	UNITED RLTY IN	AS-URT	2	3619	17.65	1.33		1.33		3.1	11.1	9.4	10.6	-29.2	7.5	45.2	
U	UNIVERSITY RE	OC-URETS	1	3512	6.59\$	0.60	MAR	0.35	4.25	6.3	-50.0	12.1	14.1	-35.5	5.3	14.9	
В	US EQUITY & MTG	OC-USEM	1	1092	2.39	1.12-	.IIII.	1.04	7 75	0.0	-2 1	7 5	14 5	22/ 2	10 5	0.5	
A	US MUTUAL RE	OC-USMRS	3	3284	7.76		APR	1.04	5.75		-3.1 -30.3	7.5	14.5 20.9	224.3 -25.9	43.5	8.5	
В	USP RL EST INV#	OC-USPTS	1	2500	9.84\$	0.72-		0.71	6.75		-32.5	9.5	10.7	-23.9	13.1 7.2	18.9 16.9	
A	WASH RE (WRIT)#	AS-WRE	1	4854	8.31	1.08	JUN	1.12	14.50	12.6	10.4	12.9	7.4	74.5	13.5	70.4	
A	WELLS FARGO M&E	NY-WFM	2	4122	19.14\$	2.80	JUN	2.50	25.63	3.6	14.5	10.3	10.9	33.9	13.1	105.6	
*	WESTERN MTG	BO-WMTGS	2	1004	8.05	0.00	AUG	-0.04	5 00	-7 1	16.0	0.0	0.0	27.0			
*	P-WINCORP REALTY	AS-WRP	1	1198	6.16		JUN		15.75 X	-7.1 2.4	16.0 -5.3	0.0	0.0	-37.9	-0.5	5.0	
									A		5.5	2000	0.5	100.1	14.0	18.9	

ARROWS DENOTE NEW EARNINGS OR DIVIDEND AND DIRECTION. FOR REITS, COMPARISONS ARE BASED ON OPERATING INCOME ONLY. #NET CASH FLOW, SEE PAGE 5. -0.0 IN % PRICE TO BOOK INDICATES NEGATIVE BOOK VALUE. BID PRICES SHOWN FOR ALL OVER THE COUNTER STOCKS. PH-PHILADELPHIA STOCK EXCHANGE. BO-BOSTON EXCHANGE. PS-PACIFIC EXCHANGE. VJ-IN BANKRUPTCY REORGANIZATION. Y-CHAPTER XI REORGANIZATION COMPLETED. P-PAIRED STOCK. <u>\$-CURRENT VALUE REPORTED; SEE SEPARATE TABLE PAGE 4.</u> TRAILING 12 MONTHS EARNINGS OR CASH FLOW INCLUDE NON-RECURRING INCOME. TRAILING 12 MONTHS DIVIDENDS FOR: REIT OF CALIFORNIA, USP REIT, AMERICAN EQUITY, REALTY REFUND, PROPERTY CAPITAL, GENERAL RE SHS, LOMAS & NETTLETON MORTGAGE, US EQUITY & MORTGAGE, PROPERTY TRUST OF AMERICA, ICM REALTY, PEARCE URSTADT MAYER & GREER INC, MISSION WEST PROPS, PITTSBURGH & W VA RR, AMERICAN CENTURY, UNITED REALTY. CONTINENTAL MTG EPS FOR 9 MONTHS PERIOD. GENVILL INVESTORS EPS FOR 13 MOS. ENDED 6/30/82 DUE TO FISCAL YEAR CHANCE. GROUP CHANGE: CLEVETRUST REALTY FROM INCOME PROPERTY/OWN/OPERATE TO OUVALIFIED PROPERTY & MORTGAGE COMBINATION REIT. GROUP CHANGE: CLEVETRUST REALTY FROM INCOME PROPERTY/OWN/OPERATE TO QUALIFIED PROPERTY & MORTGAGE COMBINATION REIT.

Companies and Business Trusts

Oc	tober 8, 1982							6			>				*********	7
		EXCH/		SHARE	BOOK	ANN	-EAR	INGS	LAST	% CHANGE	FROM-	P/E	ANN	Z PR	RETURN	MKT VA
RA	NK	SYMBOL	GROUP	(000)	VALUE	DIV	MON	12 MO	PRICE	SEP 21	JAN 1	RATIO		TO BK	ON BK	(MIL\$)
L	ALA MOANA HI PR	NY-ALA	L	16729	8.97	12.40	JUN	14.13	2.50	-9.1	-61.4	0.2	496.0	-72.1	157.5	41.8
> B	AMER CENTURY TR	NY-ACT	6	3089	10.88	0.10	JUN	1.04	8.25	37.5	8.1	7.9	1.2	-24.2	9.6	25.5
D C	AMER PAC CORP AMER PACESETTER	PS-APF PS-AECP	5	4123 2104	6.30 12.35	0.00	JUN JUN	-1.14 0.45	4.13 4.00	6.4 -5.9	-31.2	0.0	0.0	-34.4	-18.1	17.0
D	AMER REALTY	AS-ARB	6	2222	6.80	0.00	JUN	2.87	3.75	-3.4	-23.8	8.9	0.0	-67.6	3.6 42.2	8.4 8.3
0	AMPED CODD	1777 43270	-	0/07	10.00	0.00	7000	0.00								
C C	AMREP CORP ANRET INC	NY-AXR PH-ARET	5 7	3407 454	12.80 24.72	0.00	JUL MAY	0.39	7.50	0.0	7.1 25.0	19.2 7.5	0.0	-41.4	3.0 8.1	25.6
E	API TRUST	OC-APITS	6	1390	5.02	0.00	JUN	0.10	1.75	40.0	-6.9	17.5	0.0	-65.1	2.0	2.4
->E C	ARLEN RLY & DEV	NY-ARE	6	20073	-8.76	0.00	FEB		1 0.56	-11.1	-50.4	1.5	0.0	-0.0	-0.0	11.2
C	ATLANTIC METRO	NY-ATC	7	33319	1.51	0.08	- JUL	0.08	₱ 0.94	0.0	-37.3	11.8	8.5	-37.7	5.3	31.3
С	BAY FINCL CORP	NY-BAY	7	3334	10.73\$	0.00	AUG	2.25	10.13	-14.7	12.6	4.5	0.0	-5.6	21.0	33.8
CE	BAYSWATER RLTY BRT REALTY	OC-BAYS AS-BRT	7	860	23.16	0.00	APR	2.02	12.88	-0.9	41.1	6.4	0.0	-44.4	8.7	11.1
E	BUILDR INV GRP	OC-BULDS	9	1400 5371	1.64	0.00	MAY JUN	-0.45	1.50	-8.0 6.0	8.7 -15.2	0.0	0.0	-8.5 -44.2	-27.4 -76.3	2.1 5.7
D	CAMPANELLI IND	AS-CAP	5	1768	8.32	0.00	JUL	-1.30	4.00	3.1	33.3	0.0	0.0	-51.9	-15.6	7.1
в	CANAL RANDOLPH	WV CDU		1546	0.01	0.01	13.5	1 05	11 05							
C	CARLSBERG CORP	NY-CRH OC-CRLS	6 8	1546 2988	9.91 8.40\$	0.64	AP R MAY	1.25	41.25	1.2	47.3 -52.8	33.0 3.9	1.6	316.2 -49.4	12.6 12.9	63.8 12.7
В	CENTENNIAL GP	AS-CEG	5	6106	1.54	0.00	JUN	0.09	0.81	0.0	-35.2	9.0	0.0	-47.4	5.8	4.9
B *	CENTEX CORP CENVILL DEVLPMT	NY-CTX	4	13100	25.21	0.25	JUN	2.15	28.75	2.7	13.9	13.4	0.9	14.0	8.5	376.6
	CENVILL DEVLETI	OC-CNVL	5	3505	3.59	0.00	JUL	0.67	7.50	-3.2	42.9	11.2	0.0	108.9	18.7	26.3
С	CHAMPION HOME	AS-CHB	10	35425	1.09	0.00	AUG		₩ 3.13	0.0	31.5	19.6	0.0	187.2	14.7	110.9
* C	CHARAN INDS INC CHEEZEM DEVLPMT	OC-CHRN OC-CHZM	9	6600 2285	3.18 7.35	0.00	MAR JUL	4.60	1.63 5.50	0.0	30.4	0.4	0.0	-48.7	144.7	10.8
В	CHRISTIANA COS	NY-CST	5	2414	8.82	0.09	JUN	0.15	4.88	-11.3	-36.0	5.0 32.5	1.6	-25.2 -44.7	15.0 1.7	12.6
G	CITIZENS GROWTH	OC-CITGS	7	708	10.74	0.24+	- AP R	1.16	6.50 3		4.0	5.6	3.7	-39.5	10.8	4.6
E	VJCITIZENS MTG	OC-CZM	9	1421	-6.24	0.00	DEC	4.54	0.06	0.0	-53.8	0.0	0.0	-0.0	-0.0	0.1
	Y CMT INVESTMT CO	OC-CMTI	7	2311	3.87	0.00	JUN	0.58	3.88	0.0	-11.4	6.7	0.0	0.3	15.0	9.0
	VJCONTINENTAL MTG	OC-CMI	9	20838	-1.08	0.00	DEC	0.14	0.23	53.3	76.9	1.6	0.0	-0.0	-0.0	4.8
B	COUSINS PROPS COVINGTON TECH	OC-COUS OC-COVT	8 5	5537 12873	4.53	0.32	JUN JUN	0.90	9.75	-7.1 -8.0	-18.8 -14.8	10.8	3.3	115.2 -38.4	19.9 -19.6	54.0 8.9
_			5				0.011	0.11		0.0	14.0	0.0	0.0	- 50.4	-12.0	0.5
DB	DELTONA CORP DEVEL CORP AMER	NY-DLT AS-DCA	5	4024 2978	11.20 23.82	0.00	JUN JUN	-2.97	6.75	-11.5	-22.9	0.0	0.0	-39.7	-26.5	27.2
E	DMG INC	NY-DMG	7	7376	7.62	0.00	JUN	-0.22	13.63	1.9 -5.5	-19.8	8.5	0.0	-42.8	6.8 -2.9	40.6
	Y DOMINION M&R	OC-DMRTS	6	3314	2.65	0.00	MAY	1.14	\$ 3.63	-3.2	-27.4	3.2	0.0	37.0	43.0	12.0
В	EASTOVER CORP	OC-EASTS	7	1146	20.39	0.40	JUN	4.06	21.00	7.7	13.3	5.2	1.9	3.0	19.9	24.1
В	FAIRFIELD COM	AS-FCI	5	1502	18.95\$	0.28	AUG	2.75	-15.13	-0.8	7.1	5.5	1.9	-20.2	14.5	22.7
C	FED NATL MTG	NY-FNM	7	65409	19.50	0.16	JUN		15.13	10.0	78.0	0.0	1.1	-22.4	-20.5	989.6
CB	FGI INVESTORS FIRST CARO INV	AS-FGI OC-FCARS	5 7	1914 1270	5.46	0.00	JUN JUN	-2.46	3.00 10.13 2	-4.2 1.0	-7.7 6.6	0.0 9.8	0.0 3.9	-45.1 -42.0	-45.1 5.9	5.7 12.9
*	FIRST CITY PROP	NY-FCP	5	8695	7.65	0.00	JUL	-0.14	5.00	25.0	5.3	0.0	0.0	-34.6	-1.8	43.5
P						0.50										
B	FLEETWOOD ENTER Y FLORIDA COS	NY-FLE PH-FLC.X	10 5	11200 19013	9.74	0.52	JUL AUG		23.38 ×	<pre>4 -1.0 12.5</pre>	81.5 -28.4	20.7 3.5	2.2	140.0 26.0	11.6 36.0	261.9 12.0
D	FMI FINANCIAL	OC-FMIF	6	9822	3.86	0.00	JUL	-0.24	2.25	0.0	24.3	0.0	0.0	-41.7	-6.2	22.1
B	FOREST CITY EN#		6	4026	27.98	0.10	APR		14.00	1.8	1.8	5.2	0.7	-50.0	9.7	56.4
В	FPA CORP	AS-FPO	5	2330	18.11	0.00	JUN	0.341	13.75	17.0	-16.7	40.4	0.0	-24.1	1.9	32.0
*	FST CAPTL FNCL	OC-FRST	6	3733	5.07\$	0.64	JUN	0.14	7.25	7.4	31.8	51.8	8.8	43.0	2.8	27.1
C C	GOLDEN WEST HMS Y GREAT AMER M&I	AS-GWH OC-GAMI	10 6	3348 7453	5.46 11.34	0.00	AUG APR	-0.40	8.00 6.75	-7.3 1.8	-9.9 -11.5	0.0	0.0	46.5 -40.5	-7.3 28.1	26.8 50.3
D	GROWTH REALTY	NY-GRW	6	3105	5.97	0.00	JUN	-2.00	2.50	-4.9	-9.1	0.0	0.0	-58.1	-33.5	7.8
С	GRUBB & ELLIS	AS-GBE	8	6832	1.55	0.00	JUN	0.23	3.63	-9.3	-36.9	15.8	0.0	134.2	14.8	24.8
С	GULFSTREAM L&D	AS-GSD	5	3759	17.01	0.00	JUN	1.26	15.00	7.1	1.7	11.9	0.0	-11.8	7.4	56.4
C	HAMILTON INV TR	OC-HAMTS	9	2195	6.97	0.00	JUN	0.71	5.50	0.0	10.0	7.7	0.0	-21.1	10.2	12.1
D D	HOMAC INC INDEPEND HOLDNG	OC-HOMC OC-INHO	9	1908 2625	6.97 4.63	0.00	JUN MAR	-2.28	1.00 8.00	0.0 8.4	-42.9	0.0 42.1	0.0	-85.7 72.8	-32.7	1.9 21.0
Ē	INDIANA FCL INV	OC-IFII	6	1154	5.26	0.00	JUN	-0.13	2.50	17.4	-4.9	0.0	0.0	-52.5	-2.5	2.9
E	INSTITUTNAL INV	NV_THU	9	6702	2 22	0.00	ADD	1.0/	0.00	0.5	0.0	0.0	0.0	0.0	0.0	
E C	INTEGRATED RES	NY-INV NY-IRE	8	6793 4364	-2.32 15.65	0.00	AP R JUN	-1.04	0.69 18.63	9.5 5.0	0.0	0.0	0.0	-0.0 19.0	-0.0 18.9	4.7 81.3
В	KAUFMAN & BROAD	NY-KB	8	11950	11.28	0.24	AUG	-0.22	8.38	-4.2	-20.2	0.0	2.9	-25.7	-2.0	100.1
B	KOGER CO # KOGER PROPS #	OC-KOGR NY-KOG	6	6100 6136	9.38\$ 3.67	1.60	JUN JUN		16.75 X 12.00 X		11.7 -11.1	13.6 17.6	9.6	78.6	13.1	102.2
Б	ROOLN I ROLD	M1-K00	0	0130	5.07	1.10	5014	0.00	12.00 2	· -0.3	-11.1	11.0	9.2	227.0	18.5	73.6
С	LANDMARK LAND	AS-LML	5	3241	6.55	0.00	JUN		15.25	0.8	-4.0	40.1	0.0	132.8	5.8	49.4
D B	LEISURE+TECH LENNAR CORP	AS-LVX NY-LEN	5 4	3641 8115	3.25	0.00	JUN AUG	-0.18	2.25	-10.0	-30.8	0.0 29.9	0.0	-30.8 18.3	-5.5 4.0	8.2 118.7
D		OC-LFTMS	9	6767	3.91	0.00	JUL	-0.04		2.3	138.1	0.0	0.0	-31.2	-1.0	18.2
A	LOMAS & NET FIN	NY-LNF	7	6903	17.03	1.64	- JUN	3.02	31.63	8.1	69.8	10.5	5.2	85.7	17.7	218.3
С	MARYLAND REALTY	OC-MDRTS	9	1786	4.73	0.00	AUG	0.12	2.13	0.0	6.5	17.8	0.0	-55.0	2.5	3.8
C	MISSION WEST PR	AS-MSW	5	1750	9.29	0.09	MAY	0.79	6.00	6.6	26.3	7.6	1.5	-35.4	8.5	10.5
С	MIW INV WASH Y NATIONAL MTG	OC-MINVS OC-NMTGS	7	3833 3707	4.38	0.00	JUN MAY	0.10	2.38	-4.8	-13.5	23.8	0.0	-45.7	2.3	9.1
C E	NELSON (LB) CP	AS-LBN	5	2348	2.99 2.38	0.00	JUN	0.38	1.75 2.00	-6.9 -6.1	-6.9 -20.0	4.6	0.0	-41.5 -16.0	12.7 -139.5	6.5 4.7
A E	NEWHALL LAND NORTH AMER MTG	NY-NHL PS-NAM	8 6	8735 15583	12.85	0.72	AUG JUN		26.00 1.50	-1.0 4.2	-13.0 -14.3	13.0 0.0	2.8	102.3	15.6 -30.8	227.1 23.4
E	Y NOVA REIT	OC-NOVIS	9	1554	8.94	0.00	MAR	0.41	5.25	-2.4	19.9	12.8	0.0	-41.3	4.6	8.2
C B	NOVUS PROP CO ORIOLE HOMES	OC-NOVUS AS-OHC	6 5	1929 1996	14.86	0.00	JUN JUN		12.00 14.25	0.0	-28.4 3.6	75.0 8.3	0.0 7.0	-19.2	1.1	23.1
d	012020 110120	10-010	5	1990	17.97	1.00	JUN	1./1	14.23	9.0	2.0	0.5	7.0	-20.7	9.5	28.4

8															October	8, 1982
		EXCH/		CILADZ	noor											
RAN	v	SYMBOL	CROIM	SHARE (000)	BOOK	ANN		IINGS	LAST	Z CHANG		P/E	ANN	% PR	RETURN	MKT VA
10.01		STREUL	GROUP	(000)	VALUE	DIV	MON	12 MO	PRICE	SEP 21	JAN 1	RATIO	YIELD	TO BK	ON BK	(MIL\$)
в	PARKWAY COMPANY	OC-PKWYS	5	917	15.57	0.00	JUN	2 ( 2	10.00							
č	PEARCE URSTADT	AS-PUM	8	823	11.35	0.10		3.62	13.00	0.0	2.0	3.6	0.0	-16.5	23.2	11.9
D	PRESIDNTL RLY-B	AS-PDL.B	6	2737	-2.71	0.10	MAY	0.55	4.88	2.7	-15.1	8.9	2.0	-57.0	4.8	4.0
C.	PRESLEY COS	NY-PDC	4	3977			JUN	0.32	4.00	18.3	23.1	12.5	6.0	0.0	-0.0	10.9
C.	PROP INV COLO	OC-PRCLS	9	1621	18.71 7.53	0.30	JUL	1.00	9.00	-11.2	-4.1	9.0	3.3	-51.9	5.3	35.8
C	I KOL INV COLO	OC-FRCLS	9	1071	1.53	0.00	JUN	1.12	4.25	0.0	-29.2	3.8	0.0	-43.6	14.9	6.9
A	PULTE HOME CP	AS-PHM	4	5759	11.85	0.20	JUN			0.5						
D	PUNTA GORDA	AS-PGA	5	2130	8.43			1.44	32.00	8.5	109.8	22.2	0.6	170.0	12.2	184.3
C	REALAMERICA CO	OC-RACOS	6	3600	3.79	0.00	JUN	-1.34	7.13	-12.3	-20.8	0.0	0.0	-15.4	-15.9	15.2
B	REDMAN INDUST	NY-RE	10	9740			MAY	0.06	3.63	0.0	45.2	60.5	0.0	-4.2	1.6	13.1
A	ROUSE CO		6	14982	5.60	0.30	JUN		17.00 X		32.0	30.9	1.8	203.6	9.8	165.6
A	ROUSE CO #	OC-ROUS	0	14982	9.52\$	0.60	JUN	0.81	20.13	-4.7	-1.8	24.9	3.0	111.4	8.5	301.6
в	RYAN HOMES	NY-RYN	4	6638	16 15	1 00.								-		
B	RYLAND GROUP	AS-RYL	4	2956	16.15 14.90	1.004		0.04	21.00	-3.4	12.0	525.0	4.8	30.0	0.2	139.4
C	SAUL (BF) REIT	NY-BFS	6	6026		0.72-		0.73	23.00	12.2	59.9	31.5	3.1	54.4	4.9	68.0
В	SECURITY CAPITL	AS-SCC	7		5.48\$	0.20	JUN	-0.99	6.75	5.8	-8.5	0.0	3.0	23.2	-18.1	40.7
D	SHAPELL INDUST	NY-SHA	4	6568	-2.60	0.00	JUN	0.66	6.38	18.6	54.5	9.7	0.0	-0.0	-0.0	41.9
D	SHAFELL INDUSI	NI-SHA	4	1964	48.60	0.00	JUN	-7.74	24.00	-1.6	-33.3	0.0	0.0	-50.6	-15.9	47.1
в	SKYLINE CORP	NY-SKY	10	11217	10.19	0.40		0.00								
E	SO ATLANTIC FIN	OC-SAT	9			0.48	AUG	0.56	17.13	-6.8	15.1	30.6	2.8	68.1	5.5	192.1
D	SOUTHMARK CORP			2706	3.15	0.00	JUL	-1.69	0.63	0.0	-66.5	0.0	0.0	-80.0	-53.7	1.7
E		NY-SM	6	15172	6.47	0.06 🕈	MAR	3.03	5.38 X	3.6	2.5	1.8	1.1	-16.8	46.8	81.6
В	STARRETT HSG	AS-SHO	5	3260	1.45	0.00	MAR	-2.75	2.50	-9.1	-44.4	0.0	0.0	72.4	-189.7	8.2
D	STD PACIFIC	NY-SPF	4	3864	12.23	0.20	JUN	0.23	6.88 X	-12.1	-33.7	29.9	2.9	-43.7	1.9	26.6
*	SUNSTATES CORP	NRV COM	0	0.001	0.44											
c	THACKERAY CORP	NY-SST	9	2331	9.66	0.00	JUN	0.24	5.88	12.0	12.0	24.5	0.0	-39.1	2.5	13.7
		NY-THK	9	5107	3.03	0.00	JUN	-0.50	2.50	0.0	25.0	0.0	0.0	-17.5	-16.5	12.8
С	TIERCO GP INC	OC-TIER	6	2362	10.02	0.00	JUN	0.33	4.25	0.0	13.3	12.9	0.0	-57.6	3.3	10.0
С	TOWERMARC	OC-TOWRS	6	1161	9.83	0.00	AUG	0.77		2.2	-9.2	8.0	0.0	-37.6	7.8	7.1
С	TRANSAMER RLTY	NY-TAR	7	3910	15.51	0.00	AUG	-0.19	7.88	-1.5	-18.2	0.0	0.0	-49.2	-1.2	30.8
D	THE CO THE	0.0														
	TRECO INC	OC-TREC	8	4301	3.99	0.00	JUN	1.78	1.25	-13.2	-13.2	0.7	0.0	-68.7	44.6	5.4
C	TRI-SOUTH INV	NY-TSI	7	4997	7.39	0.00	JUN	0.99	4.50	5.9	28.6	4.5	0.0	-39.1	13.4	22.5
	TRITON GROUP	PS-TGL	9	27872	-0.79	0.00	MAY	-0.03	0.44	-6.4	-6.4	0.0	0.0	-0.0	-0.0	12.3
B	U S HOME CORP	NY-UH	4	16028	16.14	0.16	JUN	-0.28	17.00	-6.2	23.6	0.0	0.9	5.3	-1.7	272.5
В	UMET PROPS CORP	NY-UP	6	4704	4.52	0.38	AUG	4.80	3.13 X	3.0	-21.8	0.7	12.1	-30.8	106.2	14.7
	1817.0000															
C	UNICORP AMER	AS-UAC	6	1907	11.73	0.40	JUN		11.88	0.0	1.1	0.0	3.4	1.3	-0.9	22.7
С	UNITED NATL CP	AS-UNT	6	3483	1.33\$	0.00	JUL		15.13	0.0	-24.4	15.8	0.0	1037.6	72.2	52.7
L	US REALTY INV	NY-UTY	L	2726	9.11\$	3.00	JUN	6.44	10.75	0.0	-13.2	1.7	27.9	18.0	70.7	29.3
С	US SHELTER	OC-USSSS	8	9862	2.81	0.00	JUN	0.03	2.00	0.0	-46.7	66.7	0.0	-28.8	1.1	19.7
*	VAN SCHAACK & CO	OC-VANS	8	1397	11.12	0.00	JUN	0.79	6.75	0.0	-40.0	8.5	0.0	-39.3	7.1	9.4
	12101000 0100															
CY	VYQUEST INC	OC-VYQT	7	1870	7.36	0.00	MAY	0.19	4.63	0.0	-13.9	24.4	0.0	-37.1	2.6	8.7
С	WASHINGTON CP	PH-TWC.X	5	2564	3.27	0.00	JUN	2.23	2.75	0.0	-15.4	1.2	0.0	-15.9	68.2	7.1
С	WEBB (DEL E) CP	NY-WBB	8	9595	12.92	0.00	JUN	-0.61	6.88	0.0	0.0	0.0	0.0	-46.7	-4.7	66.0
D	WESTPORT COMPNY	OC-WSP TS	6	5223	6.92	0.00	APR	0.90	5.25	-4.5	2.3	5.8	0.0	-24.1	13.0	27.4
С	WISCONSIN REIT	OC-WREIS	6	1553	5.90	0.00	MAR	0.25	3.38	-3.4	-3.4	13.5	0.0	-42.7	4.2	5.2
B	WRITER CORP	OC-WRT C	5	1792	10.71	0.20	JUN	3.13	12.50	0.0	-10.7	4.0	1.6	16.7	29.2	22.4
R	TIMMER CORP	AS-ZTM	10	2245	8.57	0.20	JUN	1.00	15.88	-6.6	64.6	15.9	1.3	85.3	11.7	35.7

COMPANIES

# **Rankings by Latest Price Change**

REITS

# REITS

 H

 RANK
 NAME

 1
 EQUIT LF MTGGRL

 2
 NW MUT LIFF MTGGRL

 3
 PNB MTG & RLTY

 4
 LOMAS & NET MTG

 5
 STORAGE EQUITS

 6
 NEW PLAN RL TR#

 7
 REALTY INCOME

 8
 MILLER(HS) TRST

 9
 REALTY REFUND

 10
 FEDERAL REALTY#

----- L O W

UNIVERSITY RE USP RL EST INV# COMMONWLTH RLT# US MUTUAL RE

RAMPAC PROPTY TR AMER#

SAN FRAN RE IN# GENERAL GROWTH#

9 REIT OF AMERICA 10 CONSOL CAP RLY#

2

4

5

6 7

8

# COMPANIES

ANK NAME 1 LIFETIME COMMUN 2 PULTE HOME CP 3 FED NATL MTG

4 CONTINENTAL MIG 4 CONTINENTAL MIG 5 LOMAS & NET FIN 6 RYLAND GROUP 7 SECURITY CAPITL 8 CANAL RANDOLPH 9 DELAURDIC CO

9 REALAMERICA CO 10 CENVILL DEVLPMT

SO ATLANTIC FIN

1 SO ATLANTIC FIN 2 CITIZENS MTG 3 CARLSBERG CORP 4 ARLEN RLY & DEV 5 US SHELTER 6 STARRETT HSG 7 HOMAC INC 8 VAN SCHAACK & CO 9 ATLANTIC METRO

9 ATLANTIC METRO 10 GRUBB & ELLIS

1 UMET PROPS CORP

NAME

V A L U E S ------RANK

V A L U E S -----

1

VALUE

138.1 109.8

76.9 59.9 54.5

45.2

42.9

-66.5

-53.8

-50.4

-44.4

-40.0

-36.9

VALUE

12.1

# Rankings by Price Change - Jan. 1

RANK

------ HIGH VALUES ------

VALUE

66.7 32.5 31.4 27.8 24.5 24.5 24.2 23.1 21.4

20,0

-50.0

-32.5 -30.3

-30.3 -27.5

-27.5 -20.5 -18.6 -17.8 -16.8 -16.4

	1	G	H V	A L	UF	5	
RANK	NAME		VALUE				
1	NW MUT LIFE MTG		29.4		RANK		VALUE
2	PITTS & W VA RR		13.6		1	CONTINENTAL MTG	53.3
3	WASH RE (WRIT)#		12.6		2	API TRUST	40.0
4	MORTGAGE GROWH#		10.5		3	AMER CENTURY TR	37.5
					4	FIRST CITY PROP	25.0
5	FRASER MTG		9.5		5	SECURITY CAPITI.	18.6
6	RL EST INV PRP#		8.7		6	PRESIDNTL RLY-B	18.3
7	REALTY INCOME		8.0		7	INDIANA FCL INV	
8	GOULD INVESTOR#		7.5		/		17.4
9	BANKAMER RLTY		6.7		8	FPA CORP	17.0
10	UNIVERSITY RE		6.3		9	FLORIDA COS	12.5
11	RIVIERE REALTY#		6.3		10	RYLAND GROUP	12.2
	LEVING REALITY					-	
	L 0	M	¥	AL	UE	2	

1	M&T MORTGAGE	-10.1	1	BAY FINCL CORP	-14.7
2	WESTERN MTG	-7.1	2	TRECO INC	-13.2
3	REIT OF AMERICA	-5.3	3	PUNTA GORDA	-12.3
4	STORAGE EQUITS	-2.5	4	STD PACIFIC	-12.1
5	PROPERTY CAPITL	-2.4	5	DELTONA CORP	-11.5
6	FIRST CONTNL RE	-1.5	6	CHRISTIANA COS	-11.3
7	NEW PLAN RL TR#	-1.5	7	PRESLEY COS	-11.2
8	CLEVETRUST RLTY	-1.3	8	ARLEN RLY & DEV	-11.1
	MONY MTG INV	-0.7	9	LEISURE+TECH	-10.0
10	HOTEL INVESTOR#	-0.5	10	GRUBB & ELLIS	-9.3

### Price to Book Value ---- HIGH VALUES -

				)				
	NAME		RANK	NAME	VALUE		NAME	
1	SANTA ANITA	261.9	1	UNITED NATL CP	1037.6		GENERAL RE SHS#	
2	US EQUITY & MTG	224.3	2	CANAL RANDOLPH	316.2	2	US MUTUAL RE	20.9
3	WINCORP REALTY			KOGER PROPS			FIRST CONTNL RE	
4	NEW PLAN RL TR#			PULTE HOME CP	170 0		M&T MORTGAGE	
5		74.5		GRUBB & ELLIS				
6				LANDMARK LAND	132.8		RL EST INV PRP#	
	FEDERAL REALTY#					•	L&N HOUSING	14.8
				COUSINS PROPS			US EQUITY & MTG	14.5
	BANKAMER RLTY						HEALTH CARE FD	14.3
				CENVILL DEVLPMT			CONSOL CAP INCO	14.1
10	REIT OF CALIF	39.9	10	NEWHALL LAND	102.3	10	UNIVERSITY RE	14.1
	1.0							
	L O	W VA	LUES					LOW
1								
	PITTS & W VA RR	-73.7	1	HOMAC INC	-85.7	1	CENTRAL MTGADIY	0.0
2				HOMAC INC		_	CENTRAL MTG&RLY	
2	FRASER MTG	-57.6	2	SO ATLANTIC FIN	~80.0	2	WESTERN MTG	0.0
3	FRASER MTG REALTY REFUND	-57.6 -50.8	2	SO ATLANTIC FIN DMG INC	80.0 -70.5	2	WESTERN MTG FRASER MTG	0.0
2 3 4 5	FRASER MTG REALTY REFUND REALTY INCOME	-57.6 -50.8 -39.3	2 3 4	SO ATLANTIC FIN DMG INC TRECO INC	80.0 -70.5 -68.7	2 3 4	WESTERN MTG FRASER MTG RIVIERE REALTY#	0.0 0.0 0.0
3 4 5	FRASER MTG REALTY REFUND REALTY INCOME RIVIERE REALTY#	-57.6 -50.8 -39.3 -39.1	2 3 4 5	SO ATLANTIC FIN DMG INC TRECO INC AMER PACESETTER	80.0 -70.5 -68.7 -67.6	2 3 4 5	WESTERN MTG FRASER MTG RIVIERE REALTY# REALTY INCOME	0.0 0.0 0.0 0.0
3	FRASER MTG REALTY REFUND REALTY INCOME RIVIERE REALTY# WESTERN MTG	-57.6 -50.8 -39.3 -39.1 -37.9	2 3 4 5 6	SO ATLANTIC FIN DMG INC TRECO INC AMER PACESETTER API TRUST	80.0 -70.5 -68.7 -67.6 -65.1	2 3 4 5 6	WESTERN MTG FRASER MTG RIVIERE REALTY# REALTY IN COME COMMONWLTH RLT#	0.0 0.0 0.0 0.0 2.1
3 4 5 6 7	FRASER MTG REALTY REFUND REALTY INCOME RIVIERE REALTY# WESTERN MTG HUBBARD REI	-57.6 -50.8 -39.3 -39.1 -37.9 -35.8	2 3 4 5 6 7	SO ATLANTIC FIN DMG INC TRECO INC AMER PACESETTER API TRUST GROWTH REALTY	80.0 -70.5 -68.7 -67.6 -65.1 -58.1	2 3 4 5 6 7	WESTERN MTG FRASER MTG RIVIERE REALTY# REALTY IN COME COMMONWLTH RLT# GENERAL GROWTH#	0.0 0.0 0.0 0.0
3 4 5 6 7 8	FRASER MTG REALTY REFUND REALTY INCOME RIVIERE REALTY# WESTERN MTG HUBBARD REI CENTRAL MTG&RLY	-57.6 -50.8 -39.3 -39.1 -37.9 -35.8 -35.6	2 3 4 5 6 7 8	SO ATLANTIC FIN DMG INC TRECO INC AMER PACESETTER API TRUST GROWTH REALTY TIERCO GP INC	80.0 -70.5 -68.7 -67.6 -65.1 -58.1 -57.6	2 3 4 5 6 7	WESTERN MTG FRASER MTG RIVIERE REALTY# REALTY IN COME COMMONWLTH RLT#	0.0 0.0 0.0 0.0 2.1
3 4 5 6 7	FRASER MTG REALTY REFUND REALTY INCOME RIVIERE REALTY# WESTERN MTG HUBBARD REI CENTRAL MTG&RLY	-57.6 -50.8 -39.3 -39.1 -37.9 -35.8 -35.6	2 3 4 5 6 7 8	SO ATLANTIC FIN DMG INC TRECO INC AMER PACESETTER API TRUST GROWTH REALTY	80.0 -70.5 -68.7 -67.6 -65.1 -58.1 -57.6	2 3 4 5 6 7 8	WESTERN MTG FRASER MTG RIVIERE REALTY# REALTY IN COME COMMONWLTH RLT# GENERAL GROWTH#	0.0 0.0 0.0 2.1 2.7 4.0
3 4 5 6 7 8	FRASER MTG REALTY REFUND REALTY INCOME RIVIERE REALTY# WESTERN MTG HUBBARD REI CENTRAL MTG&RLY	-57.6 -50.8 -39.3 -39.1 -37.9 -35.8 -35.6	2 3 4 5 6 7 8 9	SO ATLANTIC FIN DMG INC TRECO INC AMER PACESETTER API TRUST GROWTH REALTY TIERCO GP INC	80.0 -70.5 -68.7 -67.6 -65.1 -58.1 -57.6	2 3 4 5 6 7 8 9	WESTERN MTG FRASER MTG RIVIERE REALTY# REALTY IN COME COMMONWLTH RLT# GENERAL GROWTH# HMG PROP INV	0.0 0.0 0.0 2.1 2.7 4.0

# **Rankings by Dividend Yield**

	2	KOGER CO #	9.6
	3	KOGER PROPS #	9.2
	4	FST CAPTL FNCL	8.8
	5	ATLANTIC METRO	8.5
			7.0
			6.0
	8	LOMAS & NET FIN	5.2
	9	RYAN HOMES	4.8
	10	FIRST CARO INV	3.9
VA	LU	E S	
	75	PULTE HOME CP	0.6
	76	FOREST CITY EN#	0.7
	77	CENTEX CORP	0.9
			0.9
	79	SOUTHMARK CORP	1.1
			1.1
	81	AMER CENTURY TR	1.2
	82	LENNAR CORP	1.4
	84	WRITER CORP	1.6
	85	CHEEZEM DEVLPMT	1.6
	VA	3 4 6 7 8 9 10 V A L U 75 76 76 77 78 80 81 82 83 84 83 84 85 85 85 85 85	7 PERSIDNTL RLY-B 8 LOMAS & NET FIN 9 RYAN HOMES 10 FIRST CARO INV V Å L U E S 75 PULTE HOME CP 76 FOREST CITY EN∲ 77 CENTEX CORP 78 U S HOME CORP 79 SOUTHMARK CORP 80 FED NATL MTG 81 AMER CENTURY TR 82 LENNAR CORP 83 MISSION WEST PR